

2011 MUSTANG PRICE LIST (PRICE LEVEL CODE 115)

MODEL	SERIES CODE	BASE VEHICLE PRICE	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
V6	P8A	V6 Coupe	\$ 20,114	\$ 21,078	\$ 22,145
V6Premium	P8A	V6 Coupe - Premium	22,890	23,965	25,845
V6	P8E	V6 Convertible	24,564	25,678	27,145
V6Premium	P8E	V6 Convertible - Premium	27,240	28,465	30,845
GT	P8C	GT Coupe	26,196	27,385	29,645
GTPremium	P8C	GT Coupe - Premium	28,980	30,265	32,845
GT	P8F	GT Convertible	30,546	31,885	34,645
GTPremium	P8F	GT Convertible - Premium	33,330	34,765	37,845
ALL MODELS	—	Destination and Delivery	850	850	850

TRIM SERIES	PKG. CODE	RAPID SPEC EQUIPMENT PACKAGES	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
V6	100A	Equipment Package Price Rapid Spec 100A	N/C	N/C	N/C
	101A	Equipment Package Price Rapid Spec 101A	\$ 248	\$ 257	\$ 295
V6Premium	200A	Equipment Package Price Rapid Spec 200A	N/C	N/C	N/C
	201A	Equipment Package Price Rapid Spec 201A	248	257	295
	202A	Equipment Package Price Rapid Spec 202A	836	866	995
	203A	Equipment Package Price Rapid Spec 203A	836	866	995
GT	300A	Equipment Package Price Rapid Spec 300A	N/C	N/C	N/C
GTPremium	400A	Equipment Package Price Rapid Spec 400A	N/C	N/C	N/C
	401A	Equipment Package Price Rapid Spec 401A	332	344	395
	402A	Equipment Package Price Rapid Spec 402A	1,676	1,736	1,995

	OPTION CODE	POWERTRAINS	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
TRANSMISSION	443	6-Speed Automatic Transmission	\$ 836	\$ 866	\$ 995
AXLE	453	3.31 Ratio Axle - Available on V6 Coupe	332	344	395
	455	3.55 Ratio Axle - Available on GT Manual Transmission Only	332	344	395
	457	3.73 Ratio Axle - Available on GT Manual Transmission Only	332	344	395

MODEL	OPTION CODE	TIRES	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
GTPremium	64M	18 inch Polished Aluminum Wheels - GT Premium (Rapid Spec 400A,401A)	\$ 416	\$ 431	\$ 495
GT	64X	19 Bright Machined Aluminum Wheels - GT Premium (Rapid Spec 400A,401A)	836	866	995
GTPremium	64V	19 Premium Painted Luster Nickel Aluminum Wheels - GT Premium (Rapid Spec 400A,401A)	836	866	995

MODEL	TRIM TYPE	SEATS	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL

	OPTION CODE	OTHER OPTIONS	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	59G	Glass Roof	\$ 1,676	\$ 1,736	\$ 1,995	
	51H	HID Headlamps (requires 43S--V6/GT Prem. N/A w/61R)	441	457	525	
	43S	Security Package	332	344	395	
	53B	Comfort Group (V6 & GT Premium)	500	518	595	
	59B	Convertible Soft Boot	134	139	160	
	46D	Tape Stripe Delete (Rapid Spec 101A,201A,202A,203A)	N/C	N/C	N/C	
	13D	GT Spoiler Delete (Rapid Spec 300A,400A,401A)	N/C	N/C	N/C	
	58N	Electronics Package (Nav & DZATC)	1,966	2,036	2,340	
	77C	Rear Video Camera with Electronics Pkg (Rapid Spec 201A,202A,203A,400A,401A)	202	209	240	
		Rear Video Camera without Electronics Pkg (Rapid Spec 201A,202A,203A,400A,401A)	323	335	385	
	PU6	Red Candy Specialty Paint	332	344	395	
	55D	Brembo Brake Package - GT Premium (Rapid Spec 400A,401A)	1,424	1,475	1,695	
	913	AUDIO		Std	Std	Std
		912	AM / FM Stereo CD w/ Clock - (Std)	Std	Std	Std
		918	Shaker 500 w/ In-Dash CDx6, MP3, 8 Speakers (Std Prem)	1,088	1,127	1,295

1/15/2010

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	OPTION CODE	LIMITED PRODUCTION OPTIONS	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47A	Over-The-Top Racing Stripe (Rapid Spec 200A,201A,202A,400A)	\$ 399	\$ 413	\$ 475
	603	PowerCode Remote Starter (Requires Automatic Transmission)	290	300	345
	941	V6 Coupe Accessory Pkg 1 (Rapid Spec 200A,201A,202A)	605	627	720
		GT Coupe Accessory Pkg 1 (Rapid Spec 400A,401A)	605	627	720
	942	V6 Convertible Accessory Pkg 2 (Rapid Spec 200A,201A,202A)	403	417	480
		GT Convertible Accessory Pkg 2 (Rapid Spec 400A,401A)	403	417	480
	943	Hood & Side Stripes (Rapid Spec 200A,201A,202A,400A (requires 46D))	332	344	395
	944	GT Coupe/Convertible Accessory Pkg 4	630	653	750
	945	GT Coupe Accessory Pkg 5	1,235	1,279	1,470
	946	GT Convertible Accessory Pkg 6	1,033	1,070	1,230
	18R	Driver Ornamentation Pkg (Fleet Only)	164	170	195
	41H	Engine Block Heater (Fleet only)	29	30	35
	63B	Smoker's Package (Fleet only)	N/C	N/C	N/C
	61R	Daytime Running Lamps (Fleet only)	38	39	45
12H	Floor Mat Delete (Fleet only)	N/C	N/C	N/C	